



**Peopleatwork**-hellas is the companies' effective partner in recruiting and employees' development, the human resources boutique-agency which can focus effectively and professionally on the needs of both companies and candidates.

Our client is a commercial company in the construction industry, with a substantial volume of exports, which is interested in locating dynamic and well promising candidates to add in its exports team, based in a **western suburb of Thessaloniki**.

### **EXPORTS AREA MANAGER**

(code EXPM-24)

**The Role:** A dynamic approach to his/her targeted countries, focusing on specific results in growth and sales.

#### **Qualifications:**

- Studies in Business Administration, Marketing or International Trade
- **MINIMUM of 3 years experience** in sales / commercial support / logistics duties, focusing on foreign markets: customer service, daily exports routine (supplies, orders, customer balance sheets, logistics, exports documentation, participation in trade fairs, files-keeping, visiting clients, etc)
- Excellent use of MS OFFICE (word, excel, powerpoint, internet) and CRM
- **Excellent command in English and Greek.** Good command of a 2<sup>nd</sup> foreign language (preferably Spanish or French) will be an asset.
- Effective communications skills, commercial thinking, effective negotiation skills, a team player willing to take initiative and focus on results.
- A useful colleague within a dynamic environment of continuous problem-solving and stressful issues
- Flexible working hours
- Focusing on customer service
- A driving license holder and preferably a car owner
- Able for frequent travel to his/her targeted countries

All candidates meeting the position requirements are asked to submit their cv, stating the position code in [careers@peopleatwork-hellas.gr](mailto:careers@peopleatwork-hellas.gr)

We inform all candidates that during the procedure of cv submission and candidates' evaluation, they will be asked to provide their consent for their personal data to be processed and forwarded to the company in question.

*For further information you may visit our website*

[www.peopleatwork-hellas.gr](http://www.peopleatwork-hellas.gr)

*follow us on facebook and instagram*

All candidacies receive an answer  
and are treated with confidentiality